

Abercrombie & Fitch Co.  
Consolidated Statements of Operations  
(in thousands, except per share data)

	Thirteen Weeks Ended		Thirteen Weeks Ended	
	August 2, 2014 (Unaudited)	% of Net Sales	August 3, 2013 (Unaudited)	% of Net Sales
Net Sales	\$ 890,605	100.0 %	\$ 945,698	100.0 %
Cost of Goods Sold	337,649	37.9 %	341,576	36.1 %
Gross Profit	552,956	62.1 %	604,122	63.9 %
Stores and Distribution Expense	426,301	47.9 %	471,722	49.9 %
Marketing, General and Administrative Expense	111,033	12.5 %	117,646	12.4 %
Restructuring Charges	419	0.0 %	—	— %
Other Operating Income, Net	(4,290)	(0.5)%	(4,411)	(0.4)%
Operating Income (Loss)	19,493	2.2 %	19,165	2.0 %
Interest (Income) Expense, Net	2,020	0.2 %	1,750	0.2 %
Income (Loss) Before Taxes	17,473	2.0 %	17,415	1.8 %
Tax Expense (Benefit)	4,596	0.6 %	6,045	0.6 %
Net Income (Loss)	<u>\$ 12,877</u>	<u>1.4 %</u>	<u>\$ 11,370</u>	<u>1.2 %</u>
Net Income (Loss) Per Share:				
Basic	\$ 0.18		\$ 0.15	
Diluted	\$ 0.17		\$ 0.14	
Weighted-Average Shares Outstanding:				
Basic	72,436		77,382	
Diluted	73,756		79,267	

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	<u>Twenty-Six Weeks Ended</u>		<u>Twenty-Six Weeks Ended</u>	
	<u>August 2, 2014</u>	<u>% of Net Sales</u>	<u>August 3, 2013</u>	<u>% of Net Sales</u>
	(Unaudited)		(Unaudited)	
Net Sales	\$ 1,713,033	100.0 %	\$ 1,784,467	100.0 %
Cost of Goods Sold	<u>648,418</u>	<u>37.9 %</u>	<u>627,178</u>	<u>35.1 %</u>
Gross Profit	1,064,615	62.1 %	1,157,289	64.9 %
Stores and Distribution Expense	843,872	49.2 %	920,848	51.6 %
Marketing, General and Administrative Expense	234,614	13.7 %	236,425	13.2 %
Restructuring Charges	6,052	0.4 %	—	— %
Other Operating Income, Net	<u>(7,910)</u>	<u>(0.5)%</u>	<u>(5,228)</u>	<u>(0.2)%</u>
Operating Income (Loss)	(12,013)	(0.7)%	5,244	0.3 %
Interest (Income) Expense, Net	<u>4,017</u>	<u>0.2 %</u>	<u>3,378</u>	<u>0.2 %</u>
Income (Loss) Before Taxes	<u>(16,030)</u>	<u>(0.9)%</u>	<u>1,866</u>	<u>0.1 %</u>
Tax Expense (Benefit)	<u>(5,236)</u>	<u>(0.3)%</u>	<u>(2,301)</u>	<u>(0.1)%</u>
Net Income (Loss)	<u><u>\$ (10,794)</u></u>	<u><u>(0.6)%</u></u>	<u><u>\$ 4,167</u></u>	<u><u>0.2 %</u></u>
Net Income (Loss) Per Share:				
Basic	\$ (0.15)		\$ 0.05	
Diluted	\$ (0.15)		\$ 0.05	
Weighted-Average Shares Outstanding:				
Basic	73,459		77,853	
Diluted	73,459		79,709	

Abercrombie & Fitch Co.  
Consolidated Balance Sheets  
(in thousands)

<u>ASSETS</u>	<u>August 2, 2014</u> (Unaudited)	<u>February 1, 2014</u>	<u>August 3, 2013</u> (Unaudited)
<u>Current Assets</u>			
Cash and Equivalents	\$ 310,740	\$ 600,116	\$ 335,023
Receivables	75,679	67,965	92,886
Inventories	550,227	530,192	633,483
Deferred Income Taxes	26,464	21,835	47,057
Other Current Assets	105,983	100,458	107,621
Total Current Assets	<u>1,069,093</u>	<u>1,320,566</u>	<u>1,216,070</u>
Property and Equipment, Net	1,098,240	1,131,341	1,252,841
Other Assets	395,843	399,090	373,932
<b>TOTAL ASSETS</b>	<u><u>\$ 2,563,176</u></u>	<u><u>\$ 2,850,997</u></u>	<u><u>\$ 2,842,843</u></u>
 <u>LIABILITIES AND SHAREHOLDERS' EQUITY</u>			
<u>Current Liabilities</u>			
Accounts Payable and Outstanding Checks	\$ 160,280	\$ 130,715	\$ 195,728
Accrued Expenses	277,592	322,834	291,772
Deferred Lease Credits	31,397	36,165	36,994
Short-Term Portion of Borrowings	75,000	15,000	15,000
Income Taxes Payable	14,955	63,508	39,733
Total Current Liabilities	<u>559,224</u>	<u>568,222</u>	<u>579,227</u>
<u>Long-Term Liabilities</u>			
Deferred Lease Credits	\$ 128,678	\$ 140,799	\$ 157,956
Leasehold Financing Obligations	59,937	60,726	61,126
Long-Term Portion of Borrowings	112,500	120,000	127,500
Other Liabilities	211,473	231,757	233,369
Total Long-Term Liabilities	<u>512,588</u>	<u>553,282</u>	<u>579,951</u>
Total Shareholders' Equity	<u>1,491,364</u>	<u>1,729,493</u>	<u>1,683,665</u>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u><u>\$ 2,563,176</u></u>	<u><u>\$ 2,850,997</u></u>	<u><u>\$ 2,842,843</u></u>

Abercrombie & Fitch Co.  
Schedule of Non-GAAP Financial Measures  
Thirteen-Week Period Ended August 2, 2014  
(in thousands, except per share data)  
(Unaudited)

	GAAP	Excluded Charges <sup>(1)</sup>	Prior Period Excluded Charges <sup>(2)</sup>	Adjusted Non- GAAP <sup>(3)</sup>
Income (Loss) Before Taxes	\$ 17,473	\$ 2,383	\$ —	\$ 19,856
Tax Expense (Benefit)	4,596	788	410	5,794
Net Income (Loss)	\$ 12,877	\$ 1,595	\$ (410)	\$ 14,062
Net Income (Loss) Per Diluted Share	\$ 0.17			\$ 0.19
Diluted Weighted-Average Shares Outstanding:	73,756			73,756

<sup>(1)</sup> Excluded charges for the second quarter include pre-tax charges of \$2.0 million related to the Company's profit improvement initiative and \$0.4 million related to restructuring of the Gilly Hicks brand.

<sup>(2)</sup> Relates to prior period excluded charges, in the first quarter, for a benefit in the effective tax rate primarily as a result of the application of the estimated full year tax rate to the year-to-date results.

<sup>(3)</sup> Non-GAAP financial measures should not be used as alternatives to net income and net income per diluted share and are also not intended to supersede or replace the Company's GAAP financial measures. The Company believes it is useful to investors to provide the non-GAAP financial measures to assess the Company's operating performance.

Abercrombie & Fitch Co.  
Schedule of Non-GAAP Financial Measures  
Twenty-Six Week Period Ended August 2, 2014  
(in thousands, except per share data)  
(Unaudited)

	GAAP	Excluded Charges <sup>(1)</sup>	Adjusted Non-GAAP <sup>(2)</sup>
Income (Loss) Before Taxes	\$ (16,030)	\$ 17,981	\$ 1,951
Tax Expense (Benefit)	(5,236)	6,104	868
Net Income (Loss)	\$ (10,794)	\$ 11,877	\$ 1,083
Net Income (Loss) Per Diluted Share	\$ (0.15)		\$ 0.01
Diluted Weighted-Average Shares Outstanding:	73,459		74,741

<sup>(1)</sup> Excluded charges for the year-to-date period, include pre-tax charges of \$6.9 million for legal, advisory and other charges related to certain corporate governance matters, \$6.1 million related to restructuring of the Gilly Hicks brand, and \$5.0 million related to the Company's profit improvement initiative.

<sup>(2)</sup> Non-GAAP financial measures should not be used as alternatives to net income (loss) and net income (loss) per diluted share and are also not intended to supersede or replace the Company's GAAP financial measures. The Company believes it is useful to investors to provide the non-GAAP financial measures to assess the Company's operating performance.

Abercrombie & Fitch Co.  
Schedule of Non-GAAP Financial Measures  
Thirteen-Week Period Ended August 3, 2013  
(in thousands, except per share data)  
(Unaudited)

	GAAP	Excluded Charges <sup>(1)</sup>	Adjusted Non-GAAP <sup>(2)</sup>
Income (Loss) Before Taxes	\$ 17,415	\$ 2,575	\$ 19,990
Tax Expense (Benefit)	6,045	930	6,975
Net Income (Loss)	\$ 11,370	\$ 1,645	\$ 13,015
Net Income (Loss) Per Diluted Share	\$ 0.14		\$ 0.16
Diluted Weighted-Average Shares Outstanding:	79,267		79,267

<sup>(1)</sup> Excluded charges for the second quarter include pre-tax charges of \$2.6 million related to the Company's profit improvement initiative.

<sup>(2)</sup> Non-GAAP financial measures should not be used as alternatives to net income and net income per diluted share and are also not intended to supersede or replace the Company's GAAP financial measures. The Company believes it is useful to investors to provide the non-GAAP financial measures to assess the Company's operating performance.

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Schedule of Non-GAAP Financial Measures  
Twenty-Six Week Period Ended August 3, 2013  
(in thousands, except per share data)  
(Unaudited)

	GAAP	Excluded Charges <sup>(1)</sup>	Adjusted Non-GAAP <sup>(2)</sup>
Income (Loss) Before Taxes	\$ 1,866	\$ 2,575	\$ 4,441
Tax Expense (Benefit)	(2,301)	930	(1,371)
Net Income (Loss)	\$ 4,167	\$ 1,645	\$ 5,812
Net Income (Loss) Per Diluted Share	\$ 0.05		\$ 0.07
Diluted Weighted-Average Shares Outstanding:	79,709		79,709

<sup>(1)</sup> Excluded charges for the year-to-date period, include pre-tax charges of \$2.6 million related to the Company's profit improvement initiative.

<sup>(2)</sup> Non-GAAP financial measures should not be used as alternatives to net income (loss) and net income (loss) per diluted share and are also not intended to supersede or replace the Company's GAAP financial measures. The Company believes it is useful to investors to provide the non-GAAP financial measures to assess the Company's operating performance.