## Abercrombie \& Fitch Co.

## Condensed Consolidated Statements of Operations

## (in thousands, except per share data)

(Unaudited)

|  | Thirteen Weeks Ended |  |  | Thirteen Weeks Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | January 30, 2021 |  | $\begin{aligned} & \text { \% of Net } \\ & \text { Sales } \end{aligned}$ | February 1, 2020 |  | $\begin{aligned} & \text { \% of Net } \\ & \text { Sales } \end{aligned}$ |
| Net sales | \$ | 1,122,044 | 100.0 \% | \$ | 1,184,551 | 100.0 \% |
| Cost of sales, exclusive of depreciation and amortization |  | 443,025 | 39.5 \% |  | 495,287 | 41.8 \% |
| Gross profit |  | 679,019 | 60.5 \% |  | 689,264 | 58.2 \% |
| Stores and distribution expense |  | 412,827 | 36.8 \% |  | 440,587 | 37.2 \% |
| Marketing, general and administrative expense |  | 137,334 | 12.2 \% |  | 122,899 | 10.4 \% |
| Flagship store exit charges |  | 854 | 0.1 \% |  | 234 | 0.0 \% |
| Asset impairment, exclusive of flagship store exit charges |  | 15,597 | 1.4 \% |  | 4,148 | 0.4 \% |
| Other operating income, net |  | $(3,492)$ | (0.3)\% |  | (935) | (0.1)\% |
| Operating income |  | 115,899 | 10.3 \% |  | 122,331 | 10.3 \% |
| Interest expense, net |  | 8,997 | 0.8 \% |  | 2,829 | 0.2 \% |
| Income before income taxes |  | 106,902 | 9.5 \% |  | 119,502 | 10.1 \% |
| Income tax expense |  | 21,646 | 1.9 \% |  | 34,302 | 2.9 \% |
| Net income |  | 85,256 | 7.6 \% |  | 85,200 | 7.2 \% |
| Less: Net income attributable to noncontrolling interests |  | 2,864 | 0.3 \% |  | 2,068 | 0.2 \% |
| Net income attributable to Abercrombie \& Fitch Co. | \$ | 82,392 | 7.3 \% | \$ | 83,132 | 7.0 \% |
| Net income per share attributable to Abercrombie \& Fitch Co.: |  |  |  |  |  |  |
| Basic | \$ | 1.32 |  | \$ | 1.32 |  |
| Diluted | \$ | 1.27 |  | \$ | 1.29 |  |
| Weighted-average shares outstanding: |  |  |  |  |  |  |
| Basic |  | 62,581 |  |  | 62,916 |  |
| Diluted |  | 64,788 |  |  | 64,198 |  |

## Abercrombie \& Fitch Co.

## Condensed Consolidated Statements of Operations

(in thousands, except per share data)
(Unaudited)

|  | Fifty-Two Weeks Ended |  |  | Fifty-Two Weeks Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | January 30, 2021 |  | $\begin{gathered} \text { \% of Net } \\ \text { Sales } \end{gathered}$ | February 1, 2020 |  | $\begin{aligned} & \text { \% of Net } \\ & \text { Sales } \end{aligned}$ |
| Net sales | \$ | 3,125,384 | 100.0 \% | \$ | 3,623,073 | 100.0 \% |
| Cost of sales, exclusive of depreciation and amortization |  | 1,234,179 | 39.5 \% |  | 1,472,155 | 40.6 \% |
| Gross profit |  | 1,891,205 | 60.5 \% |  | 2,150,918 | 59.4 \% |
| Stores and distribution expense |  | 1,391,584 | 44.5 \% |  | 1,551,243 | 42.8 \% |
| Marketing, general and administrative expense |  | 463,843 | 14.8 \% |  | 464,615 | 12.8 \% |
| Flagship store exit (benefit) charges |  | $(11,636)$ | (0.4)\% |  | 47,257 | 1.3 \% |
| Asset impairment, exclusive of flagship store exit charges |  | 72,937 | 2.3 \% |  | 19,135 | 0.5 \% |
| Other operating income, net |  | $(5,054)$ | (0.2)\% |  | $(1,400)$ | 0.0 \% |
| Operating (loss) income |  | $(20,469)$ | (0.7)\% |  | 70,068 | 1.9 \% |
| Interest expense, net |  | 28,274 | 0.9 \% |  | 7,737 | 0.2 \% |
| (Loss) income before income taxes |  | $(48,743)$ | (1.6)\% |  | 62,331 | 1.7 \% |
| Income tax expense |  | 60,211 | 1.9 \% |  | 17,371 | 0.5 \% |
| Net (loss) income |  | $(108,954)$ | (3.5)\% |  | 44,960 | 1.2 \% |
| Less: Net income attributable to noncontrolling interests |  | 5,067 | 0.2 \% |  | 5,602 | 0.2 \% |
| Net (loss) income attributable to Abercrombie \& Fitch Co. | \$ | $(114,021)$ | (3.6)\% | \$ | 39,358 | 1.1 \% |
| Net (loss) income per share attributable to Abercrombie \& Fitch Co.: |  |  |  |  |  |  |
| Basic | \$ | (1.82) |  | \$ | 0.61 |  |
| Diluted | \$ | (1.82) |  | \$ | 0.60 |  |
| Weighted-average shares outstanding: |  |  |  |  |  |  |
| Basic |  | 62,551 |  |  | 64,428 |  |
| Diluted |  | 62,551 |  |  | 65,778 |  |

## Reporting and Use of GAAP and Non-GAAP Measures

The company believes that each of the non-GAAP financial measures presented are useful to investors as they provide a measure of the company's operating performance excluding the effect of certain items which the company believes do not reflect its future operating outlook, such as certain asset impairment charges related to the company's flagship stores, therefore supplementing investors' understanding of comparability of operations across periods. Management used these non-GAAP financial measures during the periods presented to assess the company's performance and to develop expectations for future operating performance. Non-GAAP financial measures should be used supplemental to, and not as an alternative to, the company's GAAP financial results, and may not be calculated in the same manner as similar measures presented by other companies.

In addition, at times the company provides comparable sales, defined as the percentage year-over-year change in the aggregate of: (1) sales for stores that have been open as the same brand at least one year and whose square footage has not been expanded or reduced by more than $20 \%$ within the past year, with prior year's net sales converted at the current year's foreign currency exchange rate to remove the impact of foreign currency rate fluctuation, and (2) direct-to-consumer sales with prior year's net sales converted at the current year's foreign currency exchange rate to remove the impact of foreign currency rate fluctuation.

The company also provides certain financial information on a constant currency basis to enhance investors' understanding of underlying business trends and operating performance, by removing the impact of foreign currency exchange rate fluctuations. The effect from foreign currency, calculated on a constant currency basis, is determined by applying current year average exchange rates to prior year results and is net of the year-over-year impact from hedging. The per diluted share effect from foreign currency is calculated using a $26 \%$ tax rate.

At times, the company may also refer to certain non-GAAP store-level metrics, including 4-wall operating margins. Store-level 4wall operating margins exclude certain components of the company's results of operations, including but not limited to, amounts related to marketing, depreciation and amortization of home-office and IT assets, distribution center expense, direct-to-consumer expense, and other corporate overhead expenses that are considered normal operating costs as well as all asset impairment and flagship store exit charges. This measure also excludes certain product costs related to direct-to-consumer, wholesale, licensing and franchise operations as well as variances from estimated freight and import costs, and provisions for inventory shrink and lower of cost or net realizable value. In addition, this metric excludes revenue other than store sales and does not include gift card breakage. As such, store-level 4 -wall operating margin is not indicative of the overall results of the company and does not accrue directly to the benefit of shareholders because of these exclusions. The company provides store-level 4 -wall operating margins on occasion because it believes that it provides a meaningful supplement to the company's operating results.

## Abercrombie \& Fitch Co.

Schedule of Non-GAAP Financial Measures
Thirteen Weeks Ended January 30, 2021
(in thousands, except per share data)
(Unaudited)

|  | GAAP ${ }^{(1)}$ |  | Excluded items |  | Adjusted non-GAAP |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset impairment, exclusive of flagship store exit charges ${ }^{(2)}$ | \$ | 15,597 | \$ | 15,597 | \$ | - |
| Operating income |  | 115,899 |  | $(15,597)$ |  | 131,496 |
| Income before income taxes |  | 106,902 |  | $(15,597)$ |  | 122,499 |
| Income tax expense ${ }^{(3)}$ |  | 21,646 |  | (664) |  | 22,310 |
| Net income attributable to Abercrombie \& Fitch Co. | \$ | 82,392 | \$ | $(14,933)$ | \$ | 97,325 |


| Net income per diluted share attributable to Abercrombie \& Fitch Co. | $\$$ | 1.27 | $\$$ | $(0.23)$ | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Diluted weighted-average shares outstanding: | 64,788 | 64,788 |  |  |  |

${ }^{(1)}$ "GAAP" refers to accounting principles generally accepted in the United States of America.
${ }^{(2)}$ Excluded items consist of pre-tax store asset impairment charges of $\$ 15.6$ million, which are principally the result of the impact of COVID-19 on store cash flows.
${ }^{(3)}$ The tax effect of excluded items is the difference between the tax provision calculated on a GAAP basis and an adjusted non-GAAP basis.

## Abercrombie \& Fitch Co.

## Schedule of Non-GAAP Financial Measures

## Thirteen Weeks Ended February 1, 2020

(in thousands, except per share data)
(Unaudited)

|  | GAAP ${ }^{(1)}$ |  | Excluded items |  | Adjusted non-GAAP |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset impairment, exclusive of flagship store exit charges ${ }^{(2)}$ | \$ | 4,148 | \$ | 2,284 | \$ | 1,864 |
| Operating income |  | 122,331 |  | $(2,284)$ |  | 124,615 |
| Income before income taxes ${ }^{(2)}$ |  | 119,502 |  | $(2,284)$ |  | 121,786 |
| Income tax expense ${ }^{(3)}$ |  | 34,302 |  | $(1,528)$ |  | 35,830 |
| Net income attributable to Abercrombie \& Fitch Co. | \$ | 83,132 | \$ | (756) | \$ | 83,888 |
| Net income per diluted share attributable to Abercrombie \& Fitch Co. | \$ | 1.29 | \$ | (0.01) | \$ | 1.31 |
| Diluted weighted-average shares outstanding: |  | 64,198 |  |  |  | 64,198 |

${ }^{(1)}$ "GAAP" refers to accounting principles generally accepted in the United States of America.
${ }^{(2)}$ Excluded items consist of pre-tax store asset impairment charges of $\$ 2.3$ million related to certain of the company's flagship stores.
${ }^{(3)}$ The tax effect of excluded items is the difference between the tax provision calculated on a GAAP basis and an adjusted non-GAAP basis.

## Abercrombie \& Fitch Co.

## Schedule of Non-GAAP Financial Measures

## Fifty-Two Weeks Ended January 30, 2021

## (in thousands, except per share data)

(Unaudited)

|  | GAAP ${ }^{(1)}$ |  | Excluded items |  | Adjusted non-GAAP |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset impairment, exclusive of flagship store exit charges ${ }^{(2)}$ | \$ | 72,937 | \$ | 72,937 | \$ | - |
| Operating (loss) income |  | $(20,469)$ |  | $(72,937)$ |  | 52,468 |
| (Loss) income before income taxes |  | $(48,743)$ |  | $(72,937)$ |  | 24,194 |
| Income tax expense ${ }^{(3)}$ |  | 60,211 |  | $(4,299)$ |  | 64,510 |
| Net loss attributable to Abercrombie \& Fitch Co. | \$ | $(114,021)$ | \$ | $(68,638)$ | \$ | $(45,383)$ |
| Net loss per diluted share attributable to Abercrombie \& Fitch Co. | \$ | (1.82) | \$ | (1.10) | \$ | (0.73) |
| Diluted weighted-average shares outstanding: |  | 62,551 |  |  |  | 62,551 |

${ }^{(1)}$ "GAAP" refers to accounting principles generally accepted in the United States of America.
${ }^{(2)}$ Excluded items consist of pre-tax store asset impairment charges of $\$ 72.9$ million, which are principally the result of the impact of COVID-19 on store cash flows.
${ }^{(3)}$ The tax effect of excluded items is the difference between the tax provision calculated on a GAAP basis and an adjusted non-GAAP basis.

## Abercrombie \& Fitch Co.

## Schedule of Non-GAAP Financial Measures

## Fifty-Two Weeks Ended February 1, 2020

(in thousands, except per share data)
(Unaudited)

|  | GAAP ${ }^{(1)}$ |  | Excluded Items |  | Adjusted Non-GAAP |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset impairment, exclusive of flagship store exit charges ${ }^{(2)}$ | \$ | 19,135 | \$ | 12,752 | \$ | 6,383 |
| Operating income |  | 70,068 |  | $(12,752)$ |  | 82,820 |
| Income before income taxes |  | 62,331 |  | $(12,752)$ |  | 75,083 |
| Income tax expense ${ }^{(3)}$ |  | 17,371 |  | $(4,013)$ |  | 21,384 |
| Net income attributable to Abercrombie \& Fitch Co. | \$ | 39,358 | \$ | $(8,739)$ | \$ | 48,097 |
| Net income per diluted share attributable to Abercrombie \& Fitch Co. | \$ | 0.60 | \$ | (0.13) | \$ | 0.73 |
| Diluted weighted-average shares outstanding: |  | 65,778 |  |  |  | 65,778 |

(1) "GAAP" refers to accounting principles generally accepted in the United States of America.
(2) Excluded items consist of pre-tax store asset impairment charges of $\$ 12.8$ million related to certain of the company's flagship stores.
${ }^{(3)}$ The tax effect of excluded items is the difference between the tax provision calculated on a GAAP basis and an adjusted non-GAAP basis.

## Abercrombie \& Fitch Co.

## Reconciliation of Constant Currency Financial Measures

Thirteen Weeks Ended January 30, 2021
(in thousands, except percentage and basis point changes and per share data)
(Unaudited)

| Net sales | 2020 |  | 2019 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP ${ }^{(1)}$ | \$ | 1,122,044 | \$ | 1,184,551 | (5)\% |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 19,511 | (2)\% |
| Net sales on a constant currency basis | \$ | 1,122,044 | \$ | 1,204,062 | (7)\% |
| Gross profit |  | 2020 |  | 2019 | BPS Change ${ }^{(3)}$ |
| GAAP ${ }^{(1)}$ | \$ | 679,019 | \$ | 689,264 | 230 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 19,199 | (60) |
| Gross profit on a constant currency basis | \$ | 679,019 | \$ | 708,463 | 170 |
| Operating income |  | 2020 |  | 2019 | BPS Change ${ }^{(3)}$ |
| GAAP ${ }^{(1)}$ | \$ | 115,899 | \$ | 122,331 | - |
| Excluded items ${ }^{(4)}$ |  | $(15,597)$ |  | $(2,284)$ | (120) |
| Adjusted non-GAAP | \$ | 131,496 | \$ | 124,615 | 120 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 15,104 | (110) |
| Adjusted non-GAAP on a constant currency basis | \$ | 131,496 | \$ | 139,719 | 10 |
| Net income per diluted share attributable to Abercrombie \& Fitch Co. |  | 2020 |  | 2019 | \$ Change |
| GAAP ${ }^{(1)}$ | \$ | 1.27 | \$ | 1.29 | \$(0.02) |
| Excluded items, net of tax ${ }^{(4)}$ |  | (0.23) |  | (0.01) | (0.22) |
| Adjusted non-GAAP | \$ | 1.50 | \$ | 1.31 | \$0.19 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 0.17 | (0.17) |
| Adjusted non-GAAP on a constant currency basis | \$ | 1.50 | \$ | 1.48 | \$0.02 |

(1) "GAAP" refers to accounting principles generally accepted in the United States of America.
(2) The estimated impact from foreign currency is determined by applying current period exchange rates to prior year results and is net of the year-overyear impact from hedging. The per diluted share estimated impact from foreign currency is calculated using a $26 \%$ tax rate.
(3)

The estimated basis point change has been rounded based on the percentage change.
(4) Excluded items this year consist of pre-tax asset impairment charges which are principally the result of the impact of COVID-19 on store cash flows Excluded items last year consist of pre-tax asset impairment charges related to certain of the company's flagship stores.The tax effect of excluded items is calculated as the difference between the tax provision on a GAAP basis and an adjusted non-GAAP basis.

## Abercrombie \& Fitch Co.

## Reconciliation of Constant Currency Financial Measures

Fifty-two Weeks Ended January 30, 2021
(in thousands, except percentage and basis point changes and per share data)
(Unaudited)

| Net sales | 2020 |  | 2019 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP ${ }^{(1)}$ | \$ | 3,125,384 | \$ | 3,623,073 | (14)\% |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 22,459 | (1)\% |
| Net sales on a constant currency basis | \$ | 3,125,384 | \$ | 3,645,532 | (14)\% |
| Gross profit |  | 2020 |  | 2019 | BPS Change |
| GAAP ${ }^{(1)}$ | \$ | 1,891,205 | \$ | 2,150,918 | 110 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 26,522 | (30) |
| Gross profit on a constant currency basis | \$ | 1,891,205 | \$ | 2,177,440 | 80 |
| Operating (loss) income |  | 2020 |  | 2019 | BPS Change ${ }^{(3)}$ |
| GAAP ${ }^{(1)}$ | \$ | $(20,469)$ | \$ | 70,068 | (260) |
| Excluded items ${ }^{(4)}$ |  | $(72,937)$ |  | $(12,752)$ | (200) |
| Adjusted non-GAAP | \$ | 52,468 | \$ | 82,820 | (60) |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 20,325 | (50) |
| Adjusted non-GAAP on a constant currency basis | \$ | 52,468 | \$ | 103,145 | (110) |
| Net (loss) income per diluted share attributable to Abercrombie \& Fitch Co. |  | 2020 |  | 2019 | \$ Change |
| GAAP ${ }^{(1)}$ | \$ | (1.82) | \$ | 0.60 | \$(2.42) |
| Excluded items, net of tax ${ }^{(4)}$ |  | (1.10) |  | (0.13) | (0.97) |
| Adjusted non-GAAP | \$ | (0.73) | \$ | 0.73 | \$(1.46) |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 0.29 | (0.29) |
| Adjusted non-GAAP on a constant currency basis | \$ | (0.73) | \$ | 1.02 | \$(1.75) |
| "GAAP" refers to accounting principles generally accepted in the United States of America. |  |  |  |  |  |
| The estimated impact from foreign currency is determined by applying current period exchange rates to prior year results and is net of the year-overyear impact from hedging. The per diluted share estimated impact from foreign currency is calculated using a $26 \%$ tax rate. |  |  |  |  |  |
| The estimated basis point change has been rounded based on the percentage change. |  |  |  |  |  |
| Excluded items this year consist of pre-tax asset impairment charges which are principally the result of the impact of COVID-19 on store cash flows. Excluded items last year consist of pre-tax asset impairment charges related to certain of the company's flagship stores. The tax effect of excluded items is calculated as the difference between the tax provision on a GAAP basis and an adjusted non-GAAP basis. |  |  |  |  |  |

## Abercrombie \& Fitch Co.

## Condensed Consolidated Balance Sheets

(in thousands)
(Unaudited)

|  | January 30, 2021 |  | February 1, 2020 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and equivalents | \$ | 1,104,862 | \$ | 671,267 |
| Receivables |  | 83,857 |  | 80,251 |
| Inventories |  | 404,053 |  | 434,326 |
| Other current assets |  | 68,857 |  | 78,905 |
| Total current assets |  | 1,661,629 |  | 1,264,749 |
| Property and equipment, net |  | 550,587 |  | 665,290 |
| Operating lease right-of-use assets |  | 893,989 |  | 1,230,954 |
| Other assets |  | 208,697 |  | 388,672 |
| Total assets | \$ | 3,314,902 | \$ | 3,549,665 |
| Liabilities and stockholders' equity |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Accounts payable | \$ | 289,396 | \$ | 219,919 |
| Accrued expenses |  | 396,365 |  | 302,214 |
| Short-term portion of operating lease liabilities |  | 248,846 |  | 282,829 |
| Income taxes payable |  | 24,792 |  | 10,392 |
| Total current liabilities |  | 959,399 |  | 815,354 |
| Long-term liabilities: |  |  |  |  |
| Long-term portion of operating lease liabilities | \$ | 957,588 | \$ | 1,252,634 |
| Long-term portion of borrowings, net |  | 343,910 |  | 231,963 |
| Other liabilities |  | 104,693 |  | 178,536 |
| Total long-term liabilities |  | 1,406,191 |  | 1,663,133 |
| Total Abercrombie \& Fitch Co. stockholders' equity |  | 936,628 |  | 1,058,810 |
| Noncontrolling interests |  | 12,684 |  | 12,368 |
| Total stockholders' equity |  | 949,312 |  | 1,071,178 |
| Total liabilities and stockholders' equity | \$ | 3,314,902 | \$ | 3,549,665 |

## Abercrombie \& Fitch Co. <br> Condensed Consolidated Statements of Cash Flows

## (in thousands, except per share data)

## (Unaudited)

|  | Fifty-Two Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | January 30, 2021 |  | February 1, 2020 |  |
| Operating activities |  |  |  |  |
| Net cash provided by operating activities ${ }^{(1)}$ | \$ | 404,918 | \$ | 300,685 |
| Investing activities |  |  |  |  |
| Purchases of property and equipment | \$ | $(101,910)$ | \$ | $(202,784)$ |
| Withdrawal of Rabbi Trust assets ${ }^{(1)}$ |  | 50,000 |  | - |
| Net cash used for investing activities ${ }^{(1)}$ | \$ | $(51,910)$ | \$ | $(202,784)$ |
| Financing activities |  |  |  |  |
| Proceeds from issuance of senior secured notes | \$ | 350,000 | \$ | - |
| Proceeds from borrowings under the asset-based senior secured credit facility |  | 210,000 |  | - |
| Repayment of term loan facility borrowings |  | $(233,250)$ |  | $(20,000)$ |
| Repayment of borrowings under the asset-based senior secured credit facility |  | $(210,000)$ |  | - |
| Payment of debt issuance costs and fees |  | $(7,318)$ |  | - |
| Purchases of common stock |  | $(15,172)$ |  | $(63,542)$ |
| Dividends paid |  | $(12,556)$ |  | $(51,510)$ |
| Other financing activities |  | $(11,987)$ |  | $(12,821)$ |
| Net cash provided by (used for) financing activities | \$ | 69,717 | \$ | $(147,873)$ |
|  |  |  |  |  |
| Effect of foreign currency exchange rates on cash | \$ | 9,168 | \$ | $(3,593)$ |
| Net increase (decrease) in cash and equivalents, and restricted cash and equivalents | \$ | 431,893 | \$ | $(53,565)$ |
| Cash and equivalents, and restricted cash and equivalents, beginning of period | \$ | 692,264 | \$ | 745,829 |
| Cash and equivalents, and restricted cash and equivalents, end of period | \$ | 1,124,157 | \$ | 692,264 |

${ }^{(1)}$ During the fourth quarter ended January 30, 2021, an error relating to the cash flow presentation of the $\$ 50$ million withdrawal of the excess funds from the company's Rabbi Trust assets was identified in the year-to-date cash flows presented in each of the fiscal 2020 interim periods. The year-todate cash flows presented in fiscal 2020 interim periods incorrectly classified such withdrawal as a cash inflow from operating activities, rather than a cash inflow from investing activities. The fiscal 2020 annual cash flow statement reflects the correct presentation.

## Abercrombie \& Fitch Co. Store Count Activity

Thirteen Weeks Ended January 30, 2021

|  | Thirteen Weeks Ended January 30, 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hollister ${ }^{(1)}$ |  | Abercrombie ${ }^{(2)}$ |  | Total ${ }^{(3)}$ |  |
|  | United States | International | United States | International | United States | International |
| October 31, $2020{ }^{(4)}$ | 388 | 154 | 256 | 55 | 644 | 209 |
| New | - | 1 | - | 1 | - | 2 |
| Closed | (41) | (5) | (66) | (8) | (107) | (13) |
| January 30, 2021 | 347 | 150 | 190 | 48 | 537 | 198 |

Fifty-Two Weeks Ended January 30, 2021

|  | Hollister ${ }^{(1)}$ |  | Abercrombie ${ }^{(2)}$ |  | Total ${ }^{(3)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | United States | International | United States | International | United States | International |
| February 1, $2020{ }^{(4)}$ | 392 | 155 | 257 | 53 | 649 | 208 |
| New | 3 | 3 | 4 | 5 | 7 | 8 |
| Closed | (48) | (8) | (71) | (10) | (119) | (18) |
| January 30, 2021 | 347 | 150 | 190 | 48 | 537 | 198 |

${ }^{(1)}$ Hollister includes the Hollister and Gilly Hicks by Hollister brands. Locations with Gilly Hicks carveouts within Hollister stores are represented as a single store count. Excludes 9 international franchise stores as of each of January 30, 2021, October 31, 2020, and February 1, 2020 . Excludes 12 Company operated temporary stores as of January 30, 2021, 13 as of October 31, 2020, and 15 as of February 1, 2020.
(2) Abercrombie includes the company's Abercrombie \& Fitch and abercrombie kids brands. Locations with abercrombie kids carveouts within Abercrombie \& Fitch stores are represented as a single store count. Excludes 10 international franchise stores as of January 30, 2021, 8 international franchise stores as of October 31, 2020, and 7 international franchise stores as of February 1, 2020. Excludes 2 Company operated temporary stores as of January 30, 2021, 3 as of October 31, 2020, and 6 as of February 1, 2020.
${ }^{(3)}$ This store count excludes one international third-party operated multi-brand outlet store as of January 30, 2021.
(4) Prior period numbers have been revised due to a change in the temporary store definition to only include store leases with original terms of 18 months or less.

Net sales
Cost of sales, exclusive of depreciation and amortization
Gross profit
Stores and distribution expense
Marketing, general and administrative expense
Flagship store exit charges (benefits)
Asset impairment, exclusive of flagship store exit charges

Other operating (income) loss, net
Operating income (loss)
Interest expense, net
(Loss) income before income taxes
Income tax (benefit) expense
Net income (loss)
Less: Net income attributable to noncontrolling interests
Net income (loss) attributable to Abercrombie \& Fitch Co.

Abercrombie \& Fitch Co.
Financial Information

## (Unaudited)

(in thousands, except per share data and store data)

| 2016 | $2017{ }^{(1)}$ | 2018 | Fiscal 2019 |  |  |  | 2019 | Fiscal 2020 |  |  |  | 2020 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q1 | Q2 | Q3 | Q4 |  | Q1 | Q2 | Q3 | Q4 |  |
| \$3,326,740 | \$3,492,690 | \$3,590,109 | \$ 733,972 | \$ 841,078 | \$ 863,472 | \$1,184,551 | \$3,623,073 | \$ 485,359 | \$ 698,328 | \$ 819,653 | \$1,122,044 | \$3,125,384 |
| 1,298,172 | 1,408,848 | 1,430,193 | 289,882 | 342,445 | 344,541 | 495,287 | 1,472,155 | 221,214 | 274,720 | 295,220 | 443,025 | 1,234,179 |
| 2,028,568 | 2,083,842 | 2,159,916 | 444,090 | 498,633 | 518,931 | 689,264 | 2,150,918 | 264,145 | 423,608 | 524,433 | 679,019 | 1,891,205 |
| 1,562,703 | 1,540,032 | 1,536,216 | 356,612 | 376,347 | 377,697 | 440,587 | 1,551,243 | 322,124 | 310,370 | 346,263 | 412,827 | 1,391,584 |
| 453,202 | 471,914 | 484,863 | 111,947 | 115,694 | 114,075 | 122,899 | 464,615 | 108,257 | 97,252 | 121,000 | 137,334 | 463,843 |
| 15,757 | 2,393 | 5,806 | 1,744 | 44,994 | 285 | 234 | 47,257 | (543) | $(3,884)$ | $(8,063)$ | 854 | $(11,636)$ |
| 7,930 | 14,391 | 11,580 | 1,662 | 715 | 12,610 | 4,148 | 19,135 | 42,928 | 8,083 | 6,329 | 15,597 | 72,937 |
| $(26,212)$ | $(16,938)$ | $(5,915)$ | (617) | 367 | (215) | (935) | $(1,400)$ | 506 | $(2,356)$ | 288 | $(3,492)$ | $(5,054)$ |
| 15,188 | 72,050 | 127,366 | $(27,258)$ | $(39,484)$ | 14,479 | 122,331 | 70,068 | $(209,127)$ | 14,143 | 58,616 | 115,899 | $(20,469)$ |
| 18,666 | 16,889 | 10,999 | 616 | 1,370 | 2,922 | 2,829 | 7,737 | 3,371 | 7,098 | 8,808 | 8,997 | 28,274 |
| $(3,478)$ | 55,161 | 116,367 | $(27,874)$ | $(40,854)$ | 11,557 | 119,502 | 62,331 | $(212,498)$ | 7,045 | 49,808 | 106,902 | $(48,743)$ |
| $(11,196)$ | 44,636 | 37,559 | $(9,588)$ | $(11,330)$ | 3,987 | 34,302 | 17,371 | 31,533 | 1,253 | 5,779 | 21,646 | 60,211 |
| 7,718 | 10,525 | 78,808 | $(18,286)$ | $(29,524)$ | 7,570 | 85,200 | 44,960 | $(244,031)$ | 5,792 | 44,029 | 85,256 | $(108,954)$ |
| 3,762 | 3,431 | 4,267 | 869 | 1,618 | 1,047 | 2,068 | 5,602 | 117 | 328 | 1,758 | 2,864 | 5,067 |
| \$ 3,956 | \$ 7,094 | \$ 74,541 | \$ $(19,155)$ | \$ $(31,142)$ | \$ 6,523 | \$ 83,132 | \$ 39,358 | \$(244,148) | \$ 5,464 | \$ 42,271 | \$ 82,392 | \$(114,021) |


${ }^{(1)}$ Fiscal 2017 was a fifty-three week year.
 store closures as a result of COVID-19.
${ }^{(3)}$ Abercrombie includes the Company's Abercrombie \& Fitch and abercrombie kids brands.
${ }^{(4)}$ Prior period numbers have been revised due to a change in the temporary store definition to only include store leases with original terms of 18 months or less.

