## Abercrombie \& Fitch Co.

## Condensed Consolidated Statements of Operations

(in thousands, except per share data)
(Unaudited)

|  | Fourteen Weeks Ended |  |  | Thirteen Weeks Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 3, 2024 |  | \% of Net Sales | January 28, 2023 |  | \% of Net Sales |
| Net sales | \$ | 1,452,907 | 100.0 \% | \$ | 1,199,814 | 100.0 \% |
| Cost of sales, exclusive of depreciation and amortization |  | 539,338 | 37.1 \% |  | 531,529 | 44.3 \% |
| Gross profit |  | 913,569 | 62.9 \% |  | 668,285 | 55.7 \% |
| Stores and distribution expense |  | 499,075 | 34.4 \% |  | 441,959 | 36.8 \% |
| Marketing, general and administrative expense |  | 193,234 | 13.3 \% |  | 138,084 | 11.5 \% |
| Other operating (income) expense, net |  | $(1,541)$ | (0.1)\% |  | 1,220 | 0.1 \% |
| Operating income |  | 222,801 | 15.3 \% |  | 87,022 | 7.3 \% |
| Interest (income) expense, net |  | $(4,839)$ | (0.3)\% |  | 4,113 | 0.3 \% |
| Income before income taxes |  | 227,640 | 15.7 \% |  | 82,909 | 6.9 \% |
| Income tax expense |  | 66,537 | 4.6 \% |  | 42,218 | 3.5 \% |
| Net income |  | 161,103 | 11.1 \% |  | 40,691 | 3.4 \% |
| Less: Net income attributable to noncontrolling interests |  | 2,656 | 0.2 \% |  | 2,358 | 0.2 \% |
| Net income attributable to A\&F | \$ | 158,447 | 10.9 \% | \$ | 38,333 | 3.2 \% |

Net income per share attributable to A\&F

| Basic | $\$$ | 3.13 | $\$$ | 0.78 |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 2.97 | $\$$ | 0.75 |

Weighted-average shares outstanding:

| Basic | 50,559 | 49,216 |
| :--- | :--- | :--- |
| Diluted | 53,399 | 51,217 |

## Abercrombie \& Fitch Co.

## Condensed Consolidated Statements of Operations

## (in thousands, except per share data)

(Unaudited)

|  | Fifty-Three Weeks Ended |  |  | Fifty-Two Weeks Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | February 3, 2024 |  | \% of Net Sales | January 28, 2023 |  | \% of Net Sales |
| Net sales | \$ | 4,280,677 | 100.0 \% | \$ | 3,697,751 | 100.0 \% |
| Cost of sales, exclusive of depreciation and amortization |  | 1,587,265 | 37.1 \% |  | 1,593,213 | 43.1 \% |
| Gross profit |  | 2,693,412 | 62.9 \% |  | 2,104,538 | 56.9 \% |
| Stores and distribution expense |  | 1,571,737 | 36.7 \% |  | 1,496,962 | 40.5 \% |
| Marketing, general and administrative expense |  | 642,877 | 15.0 \% |  | 517,602 | 14.0 \% |
| Other operating income, net |  | $(5,873)$ | (0.1)\% |  | $(2,674)$ | (0.1)\% |
| Operating income |  | 484,671 | 11.3 \% |  | 92,648 | 2.5 \% |
| Interest expense, net |  | 372 | 0.0 \% |  | 25,632 | 0.7 \% |
| Income before income taxes |  | 484,299 | 11.3 \% |  | 67,016 | 1.8 \% |
| Income tax expense |  | 148,886 | 3.5 \% |  | 56,631 | 1.5 \% |
| Net income |  | 335,413 | 7.8 \% |  | 10,385 | 0.3 \% |
| Less: Net income attributable to noncontrolling interests |  | 7,290 | 0.2 \% |  | 7,569 | 0.2 \% |
| Net income attributable to A\&F | \$ | 328,123 | 7.7 \% | \$ | 2,816 | 0.1 \% |

Net income per share attributable to A\&F

| Basic | $\$$ | 6.53 | $\$$ | 0.06 |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 6.22 | $\$$ | 0.05 |

Weighted-average shares outstanding:

| Basic | 50,250 | 50,307 |
| :--- | :--- | :--- |
| Diluted | 52,726 | 52,327 |

## Reporting and Use of GAAP and Non-GAAP Measures

The company believes that each of the non-GAAP financial measures presented are useful to investors as they provide a measure of the company's operating performance excluding the effect of certain items which the company believes do not reflect its future operating outlook, such as asset impairment charges, therefore supplementing investors' understanding of comparability of operations across periods. Management used these non-GAAP financial measures during the periods presented to assess the company's performance and to develop expectations for future operating performance. Non-GAAP financial measures should be used supplemental to, and not as an alternative to, the company's GAAP financial results, and may not be calculated in the same manner as similar measures presented by other companies.

In addition, at times the company provides comparable sales, defined as the percentage year-over-year change in the aggregate of: (1) sales for stores that have been open as the same brand at least one year and whose square footage has not been expanded or reduced by more than $20 \%$ within the past year, with prior year's net sales converted at the current year's foreign currency exchange rate to remove the impact of foreign currency rate fluctuation, and (2) digital net sales with prior year's net sales converted at the current year's foreign currency exchange rate to remove the impact of foreign currency rate fluctuation.

The company also provides certain financial information on a constant currency basis to enhance investors' understanding of underlying business trends and operating performance, by removing the impact of foreign currency exchange rate fluctuations. The effect from foreign currency, calculated on a constant currency basis, is determined by applying current year average exchange rates to prior year results and is net of the year-over-year impact from hedging. The per diluted share effect from foreign currency is calculated using a $26 \%$ tax rate.

## Abercrombie \& Fitch Co. <br> Schedule of Non-GAAP Financial Measures <br> Fifty-Three Weeks Ended February 3, 2024 <br> (in thousands, except per share data) <br> (Unaudited)

|  | GAAP ${ }^{(1)}$ |  | Excluded items |  | Adjusted non-GAAP |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset impairment ${ }^{(2)}$ | \$ | 4,436 | \$ | 4,436 | \$ | - |
| Operating income |  | 484,671 |  | $(4,436)$ |  | 489,107 |
| Income before income taxes |  | 484,299 |  | $(4,436)$ |  | 488,735 |
| Income tax expense ${ }^{(3)}$ |  | 148,886 |  | $(1,231)$ |  | 150,117 |
| Net income attributable to A\&F | \$ | 328,123 | \$ | $(3,205)$ | \$ | 331,328 |
| Net income per diluted share attributable to A\&F | \$ | 6.22 | \$ | (0.06) | \$ | 6.28 |
| Diluted weighted-average shares outstanding: |  | 52,726 |  |  |  | 52,726 |

${ }^{(1)}$ "GAAP" refers to accounting principles generally accepted in the United States of America.
${ }^{(2)}$ Excluded items consist of pre-tax store impairment charges of $\$ 4.4$ million.
${ }^{(3)}$ The tax effect of excluded items is the difference between the tax provision calculated on a GAAP basis and an adjusted non-GAAP basis.

## Abercrombie \& Fitch Co.

## Schedule of Non-GAAP Financial Measures

## Fifty-Two Weeks Ended January 28, 2023

(in thousands, except per share data)
(Unaudited)

|  | GAAP ${ }^{(1)}$ |  | Excluded Items |  | Adjusted Non-GAAP |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset impairment ${ }^{(2)}$ | \$ | 14,031 | \$ | 14,031 | \$ | - |
| Operating income |  | 92,648 |  | $(14,031)$ |  | 106,679 |
| Income before income taxes |  | 67,016 |  | $(14,031)$ |  | 81,047 |
| Income tax expense ${ }^{(3)}$ |  | 56,631 |  | $(3,802)$ |  | 60,433 |
| Net income attributable to A\&F | \$ | 2,816 | \$ | $(10,229)$ | \$ | 13,045 |
| Net income per diluted share attributable to A\&F | \$ | 0.05 | \$ | (0.20) | \$ | 0.25 |
| Diluted weighted-average shares outstanding: |  | 52,327 |  |  |  | 52,327 |
| (1) "GAAP" refers to accounting principles generally accepted in the United States of America. |  |  |  |  |  |  |
| (2) Excluded items consist of pre-tax store and other asset asset impairment charges of \$14.0 million. |  |  |  |  |  |  |
| ${ }^{3)}$ The tax effect of excluded items is the difference between the tax provision calculated on a GAAP basis and an adjusted non-GAAP basis. |  |  |  |  |  |  |

## Abercrombie \& Fitch Co.

## Reconciliation of Constant Currency Financial Measures

Fourteen Weeks Ended February 3, 2024 and Thirteen Weeks Ended January 28, 2023
(in thousands, except percentage and basis point changes and per share data)
(Unaudited)

| Net sales | 2023 |  | 2022 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP ${ }^{(1)}$ | \$ | 1,452,907 | \$ | 1,199,814 | 21\% |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 5,287 | 0\% |
| Net sales on a constant currency basis | \$ | 1,452,907 | \$ | 1,205,101 | 21\% |
| Gross profit |  | 2023 |  | 2022 | BPS Change ${ }^{(3)}$ |
| GAAP ${ }^{(1)}$ | \$ | 913,569 | \$ | 668,285 | 720 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 3,702 | (10) |
| Gross profit on a constant currency basis | \$ | 913,569 | \$ | 671,987 | 710 |
| Operating income |  | 2023 |  | 2022 | BPS Change ${ }^{(3)}$ |
| GAAP ${ }^{(1)}$ | \$ | 222,801 | \$ | 87,022 | 800 |
| Excluded items ${ }^{(4)}$ |  | - |  | $(4,695)$ | (30) |
| Adjusted non-GAAP | \$ | 222,801 | \$ | 91,717 | 770 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 4,232 | (40) |
| Adjusted non-GAAP constant currency basis | \$ | 222,801 | \$ | 95,949 | 730 |
| Net income per share attributable to A\&F |  | 2023 |  | 2022 | \$ Change |
| GAAP ${ }^{(1)}$ | \$ | 2.97 | \$ | 0.75 | \$2.22 |
| Excluded items, net of tax ${ }^{(4)}$ |  | - |  | (0.07) | (0.07) |
| Adjusted non-GAAP | \$ | 2.97 | \$ | 0.81 | \$2.16 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 0.07 | (0.07) |
| Adjusted non-GAAP on a constant currency basis | \$ | 2.97 | \$ | 0.88 | \$2.09 |
| "GAAP" refers to accounting principles generally accepted in the United States of America. |  |  |  |  |  |
| The estimated impact from foreign currency is determined by applying current period exchange rates to prior year results and is net of the year-overyear impact from hedging. The per diluted share estimated impact from foreign currency is calculated using a $26 \%$ tax rate. |  |  |  |  |  |
| The estimated basis point change has been rounded based on the percentage change. |  |  |  |  |  |
| ${ }^{4)}$ Excluded items consist of pre-tax asset store impairment charges of \$4.7 million for the prior year. |  |  |  |  |  |

## Abercrombie \& Fitch Co.

## Reconciliation of Constant Currency Financial Measures

## Fifty-Three Weeks Ended February 3, 2024 and Fifty-Two Weeks Ended January 28, 2023

## (in thousands, except percentage and basis point changes and per share data)

(Unaudited)

| Net sales | 2023 |  | 2022 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GAAP ${ }^{(1)}$ | \$ | 4,280,677 | \$ | 3,697,751 | 16\% |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | 6,500 | 0\% |
| Net sales on a constant currency basis | \$ | 4,280,677 | \$ | 3,704,251 | 16\% |
| Gross profit |  | 2023 |  | 2022 | BPS Change ${ }^{(3)}$ |
| GAAP ${ }^{(1)}$ | \$ | 2,693,412 | \$ | 2,104,538 | 600 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | $(8,969)$ | 30 |
| Gross profit on a constant currency basis | \$ | 2,693,412 | \$ | 2,095,569 | 630 |
| Operating income |  | 2023 |  | 2022 | BPS Change ${ }^{(3)}$ |
| GAAP ${ }^{(1)}$ | \$ | 484,671 | \$ | 92,648 | 880 |
| Excluded items ${ }^{(4)}$ |  | $(4,436)$ |  | $(14,031)$ | (30) |
| Adjusted non-GAAP | \$ | 489,107 | \$ | 106,679 | 850 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | $(9,608)$ | 30 |
| Adjusted non-GAAP on a constant currency basis | \$ | 489,107 | \$ | 97,071 | 880 |
| Net income per share attributable to A\&F |  | 2023 |  | 2022 | \$ Change |
| GAAP ${ }^{(1)}$ | \$ | 6.22 | \$ | 0.05 | \$6.17 |
| Excluded items, net of tax ${ }^{(4)}$ |  | (0.06) |  | (0.20) | (0.14) |
| Adjusted non-GAAP | \$ | 6.28 | \$ | 0.25 | \$6.03 |
| Impact from changes in foreign currency exchange rates ${ }^{(2)}$ |  | - |  | (0.13) | 0.13 |
| Adjusted non-GAAP on a constant currency basis | \$ | 6.28 | \$ | 0.12 | \$6.16 |
| "GAAP" refers to accounting principles generally accepted in the United States of America. |  |  |  |  |  |
| The estimated impact from foreign currency is determined by applying current period exchange rates to prior year results and is net of the year-overyear impact from hedging. The per diluted share estimated impact from foreign currency is calculated using a $26 \%$ tax rate. |  |  |  |  |  |
| The estimated basis point change has been rounded based on the percentage change. |  |  |  |  |  |
| (4) Excluded items consist of pre-tax asset store impairment charges of $\$ 4.4$ million and $\$ 14.0$ million for the current year and prior year, respectively. |  |  |  |  |  |

## Abercrombie \& Fitch Co.

Reconciliation of Constant Currency Net Sales by Segment and Brand Fourteen Weeks Ended February 3, 2024 and Thirteen Weeks Ended January 28, 2023
(in thousands, except percentage changes)
(Unaudited)


[^0]
## Abercrombie \& Fitch Co.

Reconciliation of Constant Currency Net Sales by Segment and Brand Fifty-Three Weeks Ended February 3, 2024 and Fifty-Two Weeks Ended January 28, 2023
(in thousands, except percentage changes)
(Unaudited)

|  | 2023 | 2022 |  |  |  | Non-GAAP Constant Currency Basis \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | GAAP | GAAP | Impact From Changes In Foreign Currency Exchanges Rates | Non-GAAP Constant Currency Basis | GAAP \% Change |  |
| Net sales by segment: ${ }^{(2)}$ |  |  |  |  |  |  |
| Americas ${ }^{(3)}$ | \$3,455,674 | \$2,920,157 | \$(3,925) | \$2,916,232 | 18\% | 18\% |
| EMEA ${ }^{(4)}$ | 687,095 | 658,794 | 15,498 | 674,292 | 4\% | 2\% |
| APAC ${ }^{(5)}$ | 137,908 | 118,800 | $(5,073)$ | 113,727 | 16\% | 21\% |
| Total company | \$4,280,677 | \$3,697,751 | \$6,500 | \$3,704,251 | 16\% | 16\% |
|  | 2023 | 2022 |  |  |  | Non-GAAP Constant Currency Basis \% Change |
|  | GAAP | GAAP | Impact From Changes In Foreign Currency Exchanges Rates | Non-GAAP Constant Currency Basis | GAAP <br> \% Change |  |
| Net sales by brand: |  |  |  |  |  |  |
| Abercrombie ${ }^{(6)}$ | \$2,201,686 | \$1,734,866 | \$(1,234) | \$1,733,632 | 27\% | 27\% |
| Hollister ${ }^{(7)}$ | 2,078,991 | 1,962,885 | 7,734 | 1,970,619 | 6\% | 5\% |
| Total company | \$4,280,677 | \$3,697,751 | \$6,500 | \$3,704,251 | 16\% | 16\% |

[^1]
## Abercrombie \& Fitch Co.

## Condensed Consolidated Balance Sheets

(in thousands)<br>(Unaudited)

|  | February 3, 2024 |  | January 28, 2023 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and equivalents | \$ | 900,884 | \$ | 517,602 |
| Receivables |  | 78,346 |  | 104,506 |
| Inventories |  | 469,466 |  | 505,621 |
| Other current assets |  | 88,569 |  | 100,289 |
| Total current assets |  | 1,537,265 |  | 1,228,018 |
| Property and equipment, net |  | 538,033 |  | 551,585 |
| Operating lease right-of-use assets |  | 678,256 |  | 723,550 |
| Other assets |  | 220,679 |  | 209,947 |
| Total assets | \$ | 2,974,233 | \$ | 2,713,100 |
| Liabilities and stockholders' equity |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Accounts payable | \$ | 296,976 | \$ | 258,895 |
| Accrued expenses |  | 436,655 |  | 413,303 |
| Short-term portion of operating lease liabilities |  | 179,625 |  | 213,979 |
| Income taxes payable |  | 53,564 |  | 16,023 |
| Total current liabilities |  | 966,820 |  | 902,200 |
| Long-term liabilities: |  |  |  |  |
| Long-term portion of operating lease liabilities | \$ | 646,624 | \$ | 713,361 |
| Long-term borrowings, net |  | 222,119 |  | 296,852 |
| Other liabilities |  | 88,683 |  | 94,118 |
| Total long-term liabilities |  | 957,426 |  | 1,104,331 |
| Total Abercrombie \& Fitch Co. stockholders' equity |  | 1,035,160 |  | 694,841 |
| Noncontrolling interests |  | 14,827 |  | 11,728 |
| Total stockholders' equity |  | 1,049,987 |  | 706,569 |
| Total liabilities and stockholders' equity | \$ | 2,974,233 | \$ | 2,713,100 |

## Abercrombie \& Fitch Co.

## Condensed Consolidated Statements of Cash Flows

(in thousands, except per share data)
(Unaudited)

|  | Fifty-Three Weeks Ended | Fifty-Two Weeks Ended |
| :--- | ---: | :--- |
| Operating activities | February 3, 2024 |  |
| Net cash provided by (used for) operating activities | January 28, 2023 |  |

## Abercrombie \& Fitch Co.

Store Count Activity
Fifty-Three Weeks Ended February 3, 2024

|  | hree Weeks Ended February 3, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AMERICAS ${ }^{(1)}$ |  | EMEA ${ }^{(2)}$ |  | APAC ${ }^{(3)}$ |  | Total Company |  |  |
|  | Abercrombie ${ }^{(4)}$ | Hollister ${ }^{(5)}$ | Abercrombie ${ }^{(4)}$ | Hollister ${ }^{(5)}$ | Abercrombie ${ }^{(4)}$ | Hollister ${ }^{(5)}$ | Abercrombie ${ }^{(4)}$ | Hollister ${ }^{(5)}$ | Total ${ }^{(6)}$ |
| January 28, 2023 | 184 | 389 | 29 | 112 | 20 | 28 | 233 | 529 | 762 |
| New | 14 | 7 | 4 | 6 | 4 | - | 22 | 13 | 35 |
| Permanently closed | (4) | (12) | (4) | (10) | - | (2) | (8) | (24) | (32) |
| February 3, 2024 | 194 | 384 | 29 | 108 | 24 | 26 | 247 | 518 | 765 |

${ }^{(1)}$ The Americas segment includes the results of operations in North America and South America.
${ }^{(2)}$ The EMEA segment includes the results of operations in Europe, the Middle East and Africa.
${ }^{(3)}$ The APAC segment includes the results of operations in the Asia-Pacific region, including Asia and Oceania
${ }^{(4)}$ Abercrombie brands includes Abercrombie \& Fitch and abercrombie kids.
(5) Hollister brands includes Hollister and Gilly Hicks.
${ }^{(6)}$ Store count excludes temporary and international franchise stores.

## Abercrombie \& Fitch Co

Financial Information
(Unaudited)
(in thousands, except per share data)

Net sales
Cost of sales, exclusive of depreciation and amortization
Gross profit
Stores and distribution expense
Marketing, general and administrative expense
Other operating (income) loss, net
Operating income (loss)
Interest (income) expense, net
Income (loss) before income taxes
Income tax expense (benefit)
Net income (loss)
Less: Net income attributable to noncontrolling interests

Net income (loss) attributable to Abercrombie \& Fitch Co

Net income (loss) per share attributable to Abercrombie \& Fitch Co.
Basic
Diluted

Weighted-average shares outstanding:
Basic
Diluted


| $\$ 0.61$ | $\$(1.82)$ | $\$ 4.41$ | $\$(0.32)$ | $\$(0.33)$ | $\$(0.04)$ | $\$ 0.78$ | $\$ 0.06$ | $\$ 0.33$ | $\$ 1.13$ | $\$ 1.91$ | $\$ 3.13$ | $\$ 6.53$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 0.60$ | $\$(1.82)$ | $\$ 4.20$ | $\$(0.32)$ | $\$(0.33)$ | $\$(0.04)$ | $\$ 0.75$ | $\$ 0.05$ | $\$ 0.32$ | $\$ 1.10$ | $\$ 1.83$ | $\$ 2.97$ | $\$ 6.22$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 64,428 | 62,551 | 59,597 | 52,077 | 50,441 | 49,486 | 49,216 | 50,307 | 49,574 | 50,322 | 50,504 | 50,559 | 50,250 |
| 65,778 | 62,551 | 62,636 | 52,077 | 50,441 | 49,486 | 51,217 | 52,327 | 51,467 | 51,548 | 52,624 | 53,399 | 52,726 |


|  | Abercrombie \& Fitch Co. Financial Information (Unaudited) Fiscal 2022 |  |  |  |  |  |  | 2022 | Fiscal 2023 |  |  |  | 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2019 | 2020 | 2021 | Q1 | Q2 | Q3 | Q4 |  | Q1 | Q2 | Q3 | Q4 |  |
| Reportable segment comparable sales |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Americas comparable sales ${ }^{(1)(2)}$ | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | 14\% | 16\% | 17\% | 13\% |
| EMEA comparable sales ${ }^{(1)(3)}$ | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | 6\% | 15\% | 10\% | 7\% |
| APAC comparable sales ${ }^{(1)(4)}$ | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | 26\% | 32\% | 21\% | 26\% |
| Comparable sales ${ }^{(1)}$ | 1\% | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | 3\% | 13\% | 16\% | 16\% | 13\% |
| Branded comparable sales |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Abercrombie comparable sales ${ }^{(1)(5)}$ | 3\% | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | 14\% | 23\% | 26\% | 28\% | 23\% |
| Hollister comparable sales ${ }^{(1)(6)}$ | -1\% | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | -6\% | 5\% | 7\% | 6\% | 4\% |
| Comparable sales ${ }^{(1)}$ | 1\% | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | Not provided | 3\% | 13\% | 16\% | 16\% | 13\% |

 due to temporary store closures as a result of COVID-19.
${ }^{(2)}$ The Americas reportable segment includes the results of operations in North America and South America
${ }^{(3)}$ The EMEA reportable segment includes the results of operations in Europe, the Middle East and Africa.
${ }^{(4)}$ The APAC reportable segment includes the results of operations in the Asia-Pacific region, including Asia and Oceania.
${ }^{(5)}$ Abercrombie includes the Company's Abercrombie \& Fitch and abercrombie kids brands.
${ }^{(6)}$ Hollister includes the Company's Hollister and Gilly Hicks brands.

## Abercrombie \& Fitch Co.

## Store Count Information

## (Unaudited)

January 28, 2023
New
Permanently closed
February 3, 2024

| AMERICAS ${ }^{(1)}$ |  | EMEA ${ }^{(2)}$ |  | APAC ${ }^{(3)}$ |  | Total Company |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Abercrombie ${ }^{(4)}$ | Hollister ${ }^{(5)}$ | Abercrombie ${ }^{(4)}$ | Hollister ${ }^{(5)}$ | Abercrombie ${ }^{(4)}$ | Hollister ${ }^{(5)}$ | Abercrombie ${ }^{(4)}$ | Hollister ${ }^{(5)}$ | Total ${ }^{(6)}$ |
| 184 | 389 | 29 | 112 | 20 | 28 | 233 | 529 | 762 |
| 14 | 7 | 4 | 6 | 4 | - | 22 | 13 | 35 |
| (4) | (12) | (4) | (10) | - | (2) | (8) | (24) | (32) |
| 194 | 384 | 29 | 108 | 24 | 26 | 247 | 518 | 765 |

Gross square footage (in thousands):

| January 28, 2023 | 1,176 | 2,487 | 181 | 907 | 132 | 185 | 1,489 | 3,579 | 5,068 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| February 3, 2024 | 1,188 | 2,459 | 187 | 828 | 149 | 169 | 1,524 | 3,456 | 4,980 |

${ }^{(1)}$ The Americas segment includes the results of operations in North America and South America.
${ }^{(2)}$ The EMEA segment includes the results of operations in Europe, the Middle East and Africa
${ }^{(3)}$ The APAC segment includes the results of operations in the Asia-Pacific region, including Asia and Oceania.
${ }^{44}$ Abercrombie brands includes Abercrombie \& Fitch and abercrombie kids.
${ }^{(5)}$ Hollister brands includes Hollister and Gilly Hicks.
${ }^{(6)}$ Store count excludes temporary and international franchise stores.

Abercrombie \& Fitch Co.
Store Count Information
(Unaudited)

|  | Abercrombie ${ }^{(1)}$ |  |  |  |  | Hollister ${ }^{(2)}$ |  |  |  |  | Total Company ${ }^{(3)}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 | 2020 | 2021 | 2022 | 2023 |
| Legacy stores | 190 | 123 | 97 | 88 | 78 | 240 | 199 | 185 | 173 | 158 | 430 | 322 | 282 | 261 | 236 |
| Updated formats | 63 | 69 | 86 | 106 | 130 | 290 | 285 | 304 | 334 | 344 | 353 | 354 | 390 | 440 | 474 |
| Outlet stores | 41 | 40 | 37 | 37 | 38 | 15 | 12 | 15 | 22 | 16 | 56 | 52 | 52 | 59 | 54 |
| Flagship stores | 14 | 6 | 4 | 2 | 1 | 1 | 1 | 1 | - | - | 15 | 7 | 5 | 2 | 1 |
| Total stores | 308 | 238 | 224 | 233 | 247 | 546 | 497 | 505 | 529 | 518 | 854 | 735 | 729 | 762 | 765 |

${ }^{(1)}$ Abercrombie includes the Company's Abercrombie \& Fitch and abercrombie kids brands.
${ }^{(2)}$ Hollister includes the Company's Hollister and Gilly Hicks brands.
${ }^{(3)}$ Store count excludes temporary and international franchise stores.

Abercrombie \& Fitch Co.
Store Count Information

## (Unaudited)

|  | Abercrombie ${ }^{(1)}$ |  |  |  |  | Hollister ${ }^{(2)}$ |  |  |  |  | Total Company |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 | 2020 | 2021 | 2022 | 2023 | 2019 | 2020 | 2021 | 2022 | 2023 |
| New stores | 21 | 9 | 16 | 21 | 22 | 19 | 6 | 22 | 38 | 13 | 40 | 15 | 38 | 59 | 35 |
| Remodels | - | - | - | - | 4 | 24 | 4 | 2 | 1 | 9 | 24 | 4 | 2 | 1 | 13 |
| Right-sizes | 14 | 2 | 3 | 4 | 5 | 12 | 4 | 2 | 4 | 4 | 26 | 6 | 5 | 8 | 9 |
| New experiences | 35 | 11 | 19 | 25 | 31 | 55 | 14 | 26 | 43 | 26 | 90 | 25 | 45 | 68 | 57 |
| Permanent closures | (32) | (81) | (30) | (12) | (8) | (15) | (56) | (14) | (14) | (24) | (47) | (137) | (44) | (26) | (32) |
| Net store openings (closures) | (11) | (72) | (14) | 9 | 14 | 4 | (50) | 8 | 24 | (11) | (7) | (122) | (6) | 33 | 3 |

${ }^{(1)}$ Abercrombie includes the Company's Abercrombie \& Fitch and abercrombie kids brands.
${ }^{(2)}$ Hollister includes the Company's Hollister and Gilly Hicks brands.


[^0]:    ${ }^{(1)}$ The estimated impact from foreign currency is determined by applying current period exchange rates to prior year results and is net of the year-overyear impact from hedging.
    (2) Net sales by segment are presented by attributing revenues to an individual country on the basis of the segment that fulfills the order.
    ${ }^{(3)}$ The Americas segment includes the results of operations in North America and South America.
    ${ }^{(4)}$ The EMEA segment includes the results of operations in Europe, the Middle East and Africa.
    ${ }^{(5)}$ The APAC segment includes the results of operations in the Asia-Pacific region, including Asia and Oceania.
    (6) Abercrombie brands includes Abercrombie \& Fitch and abercrombie kids.
    (7) Hollister brands includes Hollister and Gilly Hicks.

[^1]:    ${ }^{(1)}$ The estimated impact from foreign currency is determined by applying current period exchange rates to prior year results and is net of the year-overyear impact from hedging.
    ${ }^{(2)}$ Net sales by segment are presented by attributing revenues to an individual country on the basis of the segment that fulfills the order.
    ${ }^{(3)}$ The Americas segment includes the results of operations in North America and South America.
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